

## **Jorge-A. Sanchez-P.**

### **Affiliations**

CSFO & co-Founder, [www.corallia.org](http://www.corallia.org)

Director, [www.esa-bic.gr](http://www.esa-bic.gr)

Director, [www.beyourownboss.gr](http://www.beyourownboss.gr)

Chairman, [www.si-Cluster.gr](http://www.si-Cluster.gr)

Member of SC, [www.theegg.gr](http://www.theegg.gr)

Partner & co-Founder, [www.jnp.gr](http://www.jnp.gr)

### **Address**

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### **Photo**



### **Curriculum Vitae - Very Brief**

Jorge is the co-founder and Chief Strategy & Financial Officer of Corallia ([corallia.org](http://corallia.org)) since its establishment in 2005 and a co-founder and partner at JNP ([jnp.gr](http://jnp.gr)). He is also the Director of the ESA Business Incubation Center Greece ([esa-bic.gr](http://esa-bic.gr)) and the Director of the Enterprise Programme Be Your Own Boss ([beyourownboss.gr](http://beyourownboss.gr)). He is also a Member of the Steering Board and Task Force of the Accelerator egg ([theegg.gr](http://theegg.gr)), the Co-founder of three Business Incubation Centres: the  $\alpha$ 1-innohub established in 2007, the  $\pi$ 1-innohub in 2011 and the  $\alpha$ 2-innohub inaugurated in 2014. He is the Chairman of the Board of the Space Technologies and Applications Cluster ([si-Cluster.gr](http://si-Cluster.gr)), the Coordinator of the Copernicus Relay Network Greece, the organiser of Copernicus Hackathons in Greece, ActInSpace and various Space related events and fora. He is also a founding member of two other business clusters: the mi-Cluster (nano/microelectronics-based systems and applications), and gi-Cluster (gaming technologies and creative content). He assesses around 300 business plans every year from individual entrepreneurs, startups, scaleups looking for funding and entrepreneurial support.

### **Curriculum Vitae - Brief**

Jorge-A. Sanchez-P. holds Dipl.-Ing. & Dr.-Ing. degrees in Electrical and Computer Engineering ([NTUA](http://NTUA)) and a Master's Certification in Professional Program & Project Management ([Stevens Institute of Technology](http://Stevens Institute of Technology)).

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Own Boss (beyourownboss.gr). He is also a Member of the Steering Board and Task Force of the Accelerator egg (theegg.gr), the Co-founder of three Business Incubation Centres: the  $\alpha$ 1-innohub established in 2007, the  $\pi$ 1-innohub in 2011 and the  $\alpha$ 2-innohub inaugurated in 2014. He is the Chairman of the Board of the Space Technologies and Applications Cluster (si-Cluster.gr), the Coordinator of the Copernicus Relay Network Greece, the organiser of Copernicus Hackathons in Greece, ActInSpace and various Space related events and fora. He is also a founding member of two other business clusters: the mi-Cluster (nano/microelectronics-based systems and applications), and gi-Cluster (gaming technologies and creative content). He assesses around 300 business plans every year from individual entrepreneurs, startups, scaleups looking for funding and entrepreneurial support.

From 1992 till 1996 he was a research associate and consultant at various academic institutes (NTUA, ICCS, etc) and enterprises (OTE, AlgoSystems, etc). From 1996 till 1998 he was a scientific consultant to AT&T Bell Labs in the USA, from 1998 till 2000 a system architect at Lucent Technologies in the Netherlands and from 2001 till 2002 the Technical Manager of the Communications Systems & Technology Group of Bell Labs EMEA. In 2002 he joined GRNET contributing to the development of European and Regional Networks and European Policies on electronic infrastructures. He has served as an expert/consultant for the European Commission (DG CNECT, DG RTD, DG REGIO), Governments (Ireland, Greece), the European ICT Association (DIGITAL EUROPE), the Trans-European Research and Education Networking Association (TERENA) and various telecom companies and VCs. He has served in the Board of the Central and Eastern European Networking Association (CEENet) and the Alexander Innovation Zone of Thessaloniki (AIZ) and was a founding member of the e-Infrastructures Reflection Group (eIRG). He has also served as the Greek National Expert on Research Infrastructures for FP6 and at the Computing and Data Treatment Group of ESFRI, as Cluster Benchmarking Expert of the European Secretariat for Cluster Analysis, a Member of the European Cluster Managers' Club, and National Representative at the European Clusters Alliance.. He was also a member of the Steering Committee of the students' exchange program EduTrip.

Since 1998, he has evaluated proposals for the EC and assisted in the technical audit of numerous projects in ICT, e-Infrastructures and regional development. He has also coordinated significant European projects and initiatives like SEEREN, SEE-GRID, e-nventory. He also assisted DG REGIO in establishing and evaluating the RIS3 Strategies of all Greek Regions and to participate in the dialogue towards streamlining the implementation mechanisms of the structural funds. He was also performed impact assessment on eInfrastructures (EARNEST, e-Observatory) and is a key contributor to the European Open Science Cloud.

He has received several national and international awards while studying and working in the industry. He has more than 30 articles in journals and conferences and more than 50 invited speeches. Jorge-A. Sanchez-P. was born in Bogota, Colombia. He is married with Christina and has two kids, Alex and Anna. He is a member of the Piraeus Sailing Club and the ACE Tennis Club and the Technical Chamber of Greece.